



Network Services Investment Guide: Maximizing ROI in Uncertain Times (Networking Council)

Mark Gaynor

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- This first-ever valuation guide shows how to select and manage network-based services to ensure maximum return on investment
- Explains how to manage the costs and tradeoffs between distributed and centralized management structures
- Shows how to avoid risking too much for too little return due to unpredictable overall market conditions
- Covers network-based services such as Internet access, application management, hosting, voice and data services, and the new breed of SOAP/XML Web services

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