



# Physician's Guide: Evaluating Employment Opportunities & Avoiding Contractual Pitfalls

*Thomas C. Crawford*

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An Essential Tool for Physicians

This guide will provide physicians with the basic comprehension required to assess potential employers and avoid common contractual pitfalls.

Features:

- How to assess the micro, medial, and macro organizational cultures
- How to determine if there is enough volume to support your practice
- Ensure that your pay is competitive and understand how it is calculated
- Ensure that you have "tail" coverage that is paid for by your employer
- Mitigate the unwanted impact of an "equitable share" of call
- Forecast the long-term ramifications of upfront money
- Protection from standard termination covenants
- How to capture the "spirit" of the agreement

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