



Motivating Your Team: Coaching for Performance in Schools

Peter R. Taylor

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'Motivating Your Team is an excellent handbook for all those who intend to get the best out to their team, to motivate, lead and support individuals as well as groups of people, and thus assist them in maximizing their performance as professionals....[It] is an excellent resource I would like to recommend wholeheartedly to all those who are involved in appraisal processes in whatever capacity' - *Educational Management Administration and Leadership*

'Taylor has produced a book which goes to the theoretical and practical heart of *coaching* in modern school leadership' - *Management in Education*

'Each page arrives crisp and clear underpinned by a transparent rationale... A useful addition on the book shelf of head teachers and school leadership programmes' - *ESCalate*

Designed to help you get the best out of your team, this practical book shows you how to motivate and engage people through the effective design, application and review of performance management.

Checklists and practical guidance notes are provided to help you understand the principles and practice of effective performance management and how the process can be an essential lever in enhancing the performance and motivation of individuals and teams in your organization.

Headteachers, team leaders, governors and trainers will reach for this book again and again.

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